



# J-DENT

Removable Dental Prosthetics

Fixed and Removable Hybrid Dentures

*Your choice for quality  
removables since 1982*

## THE FACTS ABOUT TOOTH SELECTION

### Are Manufacturers' Tooth Shades Really that Different?

They can be extremely different, and it could be costing you and your patient money . . . in some cases, over \$70!

Tooth shade guides are unique to each manufacturer. Shade matches across different lines of teeth run the full gamut, from nearly perfect to non-existent. Most manufacturers and distributors will sell teeth only in full sets.

### It's More than Just Shade

Tooth characterization and quality of materials also factor largely into tooth cost. The greater the detail, the higher the cost. Sometimes it matters. Sometimes it doesn't. Only you and your patient can determine which route to take, although our highly experienced staff can help you make the best decision.

### Here's an Example for You

When we make a flipper or a temporary partial, we have no way to know if your patient requires a perfect match, including shade, characterization and materials - which may require buying a full set of premium teeth even if you only need one tooth - or if a close match from a different line makes better sense.

We purchase from a range of tooth suppliers, but Dentsplys Bioform<sup>®</sup>, Bioblend<sup>®</sup>, Trueblend<sup>®</sup>, and Portrait<sup>®</sup> are the only lines of teeth from which we can purchase individual anterior teeth.



### J-DENT

Removable Dental Prosthetics  
Fixed and Removable Hybrid Dentures

Brookfield 4, Suite 200 (703) 352-2245  
4437 Brookfield Corp. Dr. (800) 581-7420  
Chantilly, Virginia 20151

### This Easy Solution Could Save You and Your Patient Big Bucks!

Tell us right up front if "close counts," and we'll find the closest match with the lowest cost. Our Prescription Form has a checkbox where you can indicate "Best Matching Economy Teeth." Otherwise, we will use the specific tooth you have prescribed, which may not be necessary or the most economical for you and your patient.

Doctor	
Patient	
Date Wanted	Office Use
Tooth Shade	
PREMIUM TEETH <input type="checkbox"/>	
BEST MATCHING ECONOMY TEETH <input type="checkbox"/>	Base

### When In Doubt, Call J-Dent

We understand that tooth selection can be a bit challenging considering the number of manufacturers, shade systems, and mould charts. When in doubt, pick up the phone and call us. We can help make the tooth selection process easier while saving you money.

# (703) 352-2245

## www.j-dentprosthetics.com

4437 Brookfield Corporate Drive, Suite 200

Chantilly, Virginia 20151